

Study 1

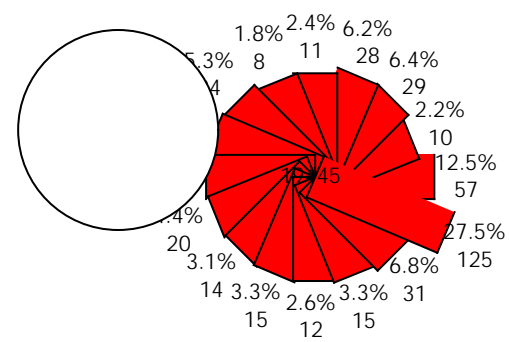


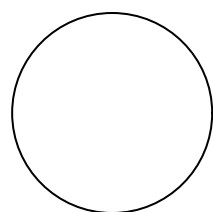
RETAIL Car+Light Truck
December 2004 CYTD

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December 2004 CYTD

Mile Range	DEALER 0003 RETAIL Car+Light Truck	RETAIL Car+Light Truck	Percent
0 - 2	69	455	15.2%
2 - 4	124	455	27.3%
4 - 6	152	455	33.4%
6 - 8	189	455	41.5%
8 - 10	211	455	46.4%
10 - 12	236	455	51.9%
12 - 14	258	455	56.7%
14 - 16	275	455	60.4%
16 - 18	302	455	66.4%
18 - 20	311	455	68.4%

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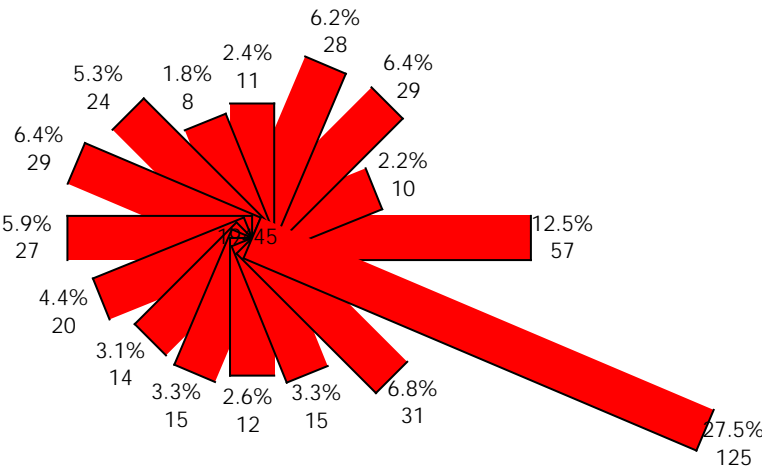
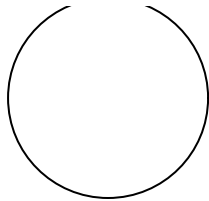
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Mile Range	DEALER 0003 RETAIL Car+Light Truck	RETAIL TOTAL INDUSTRY CAR + LIGHT TRUCK Registrations	Penetration
0 - 2	69	1229	5.6%
2 - 4	55	1179	4.7%
4 - 6	28	842	3.3%
6 - 8	37	652	5.7%
8 - 10	22	386	5.7%
10 - 12	25	459	5.4%
12 - 14	22	380	5.8%
14 - 16	17	297	5.7%
16 - 18	27	256	10.5%
18 - 20	9	161	5.6%

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Angle Degree	DEALER 0003 RETAIL Car+Light Truck	Total RETAIL Car+Light Truck	Percent
0.0	57	455	12.5%
22.5	10	455	2.2%
45.0	29	455	6.4%
67.5	28	455	6.2%
90.0	11	455	2.4%
112.5	8	455	1.8%
135.0	24	455	5.3%
157.5	29	455	6.4%
180.0	27	455	5.9%
202.5	20	455	4.4%
225.0	14	455	3.1%
247.5	15	455	3.3%
270.0	12	455	2.6%
292.5	15	455	3.3%
315.0	31	455	6.8%
337.5	125	455	27.5%

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End of Study